

2320 Department of Real Estate

The mission of the Department of Real Estate is to safeguard and promote the public interests in real estate matters through licensure, regulation, education, and enforcement.

Effective July 1, 2018, the California Bureau of Real Estate, under the Department of Consumer Affairs, became the Department of Real Estate, pursuant to Chapter 828, Statutes of 2017 (SB 173).

3-YEAR EXPENDITURES AND POSITIONS

	Positions			Expenditures		
	2022-23	2023-24	2024-25	2022-23*	2023-24*	2024-25*
1700 Department of Real Estate	350.5	380.7	380.7	\$60,879	\$62,672	\$65,848
TOTALS, POSITIONS AND EXPENDITURES (All Programs)	350.5	380.7	380.7	\$60,879	\$62,672	\$65,848

	2022-23*	2023-24*	2024-25*
FUNDING			
0317 Real Estate Fund		\$60,086	\$62,037
0995 Reimbursements		23	435
3294 Consumer Recovery Account		582	-
3295 Education and Research Account		188	200
TOTALS, EXPENDITURES, ALL FUNDS		\$60,879	\$62,672

LEGAL CITATIONS AND AUTHORITY

DEPARTMENT AUTHORITY

Business and Professions Code, Division 4, Parts 1 and 2.

DETAILED BUDGET ADJUSTMENTS

	2023-24*			2024-25*		
	General Fund	Other Funds	Positions	General Fund	Other Funds	Positions
Workload Budget Adjustments						
Workload Budget Change Proposals						
• Address Workload Costs and Fund Solvency	\$-	\$-	-	\$-	\$3,231	-
Totals, Workload Budget Change Proposals	\$-	\$-	-	\$-	\$3,231	-
Other Workload Budget Adjustments						
• Other Post-Employment Benefit Adjustments	-	-76	-	-	-98	-
• Salary Adjustments	-	1,359	-	-	1,422	-
• Benefit Adjustments	-	846	-	-	1,124	-
Totals, Other Workload Budget Adjustments	\$-	\$2,129	-	\$-	\$2,448	-
Totals, Workload Budget Adjustments	\$-	\$2,129	-	\$-	\$5,679	-
Totals, Budget Adjustments	\$-	\$2,129	-	\$-	\$5,679	-

PROGRAM DESCRIPTIONS

1700 - DEPARTMENT OF REAL ESTATE

The Department of Real Estate ensures that individuals who wish to engage in real estate business and act in the capacity of, or advertise as, a real estate broker or salesperson within California meet specified qualifications, including minimum education standards and requirements. The Department investigates the actions of any person acting in the capacity of a real estate licensee, performs financial compliance audits of licensees and subdividers, administratively prosecutes violations of the Real Estate Law and Subdivided Lands Law, and provides victims of real estate fraud with financial recovery per limitations set by statute. The Department protects the public against fraud and misrepresentation in the sale or lease of subdivided land through the issuance of public reports that disclose vital information to prospective purchasers of subdivision interests.

* Dollars in thousands, except in Salary Range. Numbers may not add or match to other statements due to rounding of budget details.

2320 Department of Real Estate - Continued

DETAILED EXPENDITURES BY PROGRAM

		2022-23*	2023-24*	2024-25*
PROGRAM REQUIREMENTS				
1700	DEPARTMENT OF REAL ESTATE			
State Operations:				
0317	Real Estate Fund	\$60,086	\$62,037	\$65,213
0995	Reimbursements	23	435	435
3294	Consumer Recovery Account	582	-	-
3295	Education and Research Account	188	200	200
Totals, State Operations		\$60,879	\$62,672	\$65,848
TOTALS, EXPENDITURES				
State Operations		60,879	62,672	65,848
Totals, Expenditures		\$60,879	\$62,672	\$65,848

EXPENDITURES BY CATEGORY

	1 State Operations			Expenditures		
	2022-23	2023-24	2024-25	2022-23*	2023-24*	2024-25*
PERSONAL SERVICES						
Baseline Positions	381.7	380.7	380.7	\$32,801	\$33,002	\$32,789
Other Adjustments	-31.2	-	-	-1,233	1,359	2,117
Net Totals, Salaries and Wages	350.5	380.7	380.7	\$31,568	\$34,361	\$34,906
Staff Benefits	-	-	-	16,602	16,432	16,577
Totals, Personal Services	350.5	380.7	380.7	\$48,170	\$50,793	\$51,483
OPERATING EXPENSES AND EQUIPMENT				\$12,127	\$11,879	\$14,365
SPECIAL ITEMS OF EXPENSES				582	-	-
TOTALS, POSITIONS AND EXPENDITURES, ALL FUNDS (State Operations)				\$60,879	\$62,672	\$65,848

DETAIL OF APPROPRIATIONS AND ADJUSTMENTS

1 STATE OPERATIONS	2022-23*	2023-24*	2024-25*
0317 Real Estate Fund			
APPROPRIATIONS			
001 Budget Act appropriation	\$60,086	\$59,908	\$65,213
Allocation for Employee Compensation	-	1,359	-
Allocation for Other Post-Employment Benefits	-	-76	-
Allocation for Staff Benefits	-	846	-
Totals Available	\$60,086	\$62,037	\$65,213
TOTALS, EXPENDITURES	\$60,086	\$62,037	\$65,213
0995 Reimbursements			
APPROPRIATIONS			
Reimbursements	\$23	\$435	\$435
TOTALS, EXPENDITURES	\$23	\$435	\$435
3294 Consumer Recovery Account			
APPROPRIATIONS			
Business and Professions Code section 10450.6	\$582	-	-
TOTALS, EXPENDITURES	\$582	-	-
3295 Education and Research Account			
APPROPRIATIONS			

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2320 Department of Real Estate - Continued

1 STATE OPERATIONS	2022-23*	2023-24*	2024-25*
001 Budget Act appropriation	\$188	\$200	\$200
Totals Available	\$188	\$200	\$200
TOTALS, EXPENDITURES	\$188	\$200	\$200
Total Expenditures, All Funds, (State Operations)	\$60,879	\$62,672	\$65,848

FUND CONDITION STATEMENTS

	2022-23*	2023-24*	2024-25*
<u>0317 Real Estate Fund^s</u>			
BEGINNING BALANCE	\$37,409	\$27,953	\$18,096
Prior Year Adjustments	647	-	-
Adjusted Beginning Balance	<u>\$38,056</u>	<u>\$27,953</u>	<u>\$18,096</u>
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
4127000 Real Estate - Examination Fees	4,480	4,698	4,929
4127200 Real Estate - License Fees	39,879	40,625	41,248
4128000 Subdivision Filing Fees	6,485	8,264	8,279
4129400 Other Regulatory Licenses and Permits	180	134	126
4140000 Document Sales	4	9	10
4143500 Miscellaneous Services to the Public	82	100	95
4163000 Investment Income - Surplus Money Investments	733	211	219
4171100 Cost Recoveries - Other	1,249	1,677	1,654
4171400 Escheat - Unclaimed Checks, Warrants, Bonds, and Coupons	14	14	12
4172500 Miscellaneous Revenue	8	33	31
4173000 Penalty Assessments - Other	940	913	889
Total Revenues, Transfers, and Other Adjustments	<u>\$54,054</u>	<u>\$56,678</u>	<u>\$57,492</u>
Total Resources	<u>\$92,110</u>	<u>\$84,631</u>	<u>\$75,588</u>
EXPENDITURE AND EXPENDITURE ADJUSTMENTS			
0515 Secretary for Business, Consumer Services, and Housing Agency (State Operations)	259	360	316
2320 Department of Real Estate (State Operations)	60,086	62,037	65,213
9900 Statewide General Administrative Expenditures (Pro Rata) (State Operations)	3,812	4,138	5,366
Total Expenditures and Expenditure Adjustments	<u>\$64,157</u>	<u>\$66,535</u>	<u>\$70,895</u>
FUND BALANCE	<u>\$27,953</u>	<u>\$18,096</u>	<u>\$4,693</u>
Reserve for economic uncertainties	27,953	18,096	4,693
<u>3295 Education and Research Account^s</u>			
BEGINNING BALANCE	\$1,877	\$1,660	\$1,645
Adjusted Beginning Balance	<u>\$1,877</u>	<u>\$1,660</u>	<u>\$1,645</u>
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
4127200 Real Estate - License Fees	-	200	200
Total Revenues, Transfers, and Other Adjustments	<u>-</u>	<u>\$200</u>	<u>\$200</u>
Total Resources	<u>\$1,877</u>	<u>\$1,860</u>	<u>\$1,845</u>
EXPENDITURE AND EXPENDITURE ADJUSTMENTS			
2320 Department of Real Estate (State Operations)	188	200	200
9900 Statewide General Administrative Expenditures (Pro Rata) (State Operations)	29	15	16
Total Expenditures and Expenditure Adjustments	<u>\$217</u>	<u>\$215</u>	<u>\$216</u>
FUND BALANCE	<u>\$1,660</u>	<u>\$1,645</u>	<u>\$1,629</u>
Reserve for economic uncertainties	1,660	1,645	1,629

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2320 Department of Real Estate - Continued

CHANGES IN AUTHORIZED POSITIONS

	Positions			Expenditures		
	2022-23	2023-24	2024-25	2022-23*	2023-24*	2024-25*
Baseline Positions	381.7	380.7	380.7	\$32,801	\$33,002	\$32,789
Salary and Other Adjustments	-31.2	-	-	-1,233	1,359	2,117
Workload and Administrative Adjustments						
Address Workload Costs and Fund Solvency						
Various	-	-	-	-	-	695
TOTALS, WORKLOAD AND ADMINISTRATIVE ADJUSTMENTS	-	-	-	\$-	\$-	\$695
Totals, Adjustments	-31.2	-	-	\$-1,233	\$1,359	\$2,117
TOTALS, SALARIES AND WAGES	350.5	380.7	380.7	\$31,568	\$34,361	\$34,906

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